



Opportunity Analytics SAVIC Apps

Sales Opportunity Analytics are tools used by sales managers to review prospect details and pipeline totals for each member of the team. Reports on open positions for an employee can be filtered by filters. See how your sales funnel built up, what your win/loss ratio looks like, and the sales volume estimates from Salesforce.



Opportunity Analysis

Sales opportunity Analysis helps in analyzing the Number of opportunities generated. Analyze the year-on-year, quarter-on-quarter and month-on-month Number of Opportunities which helps management to keep track of total Opportunities.

Lead Analysis

Analyze the number of leads per Source and marketing employee which helps the management to monitor the total leads.

Achievement Analysis

Sales Opportunity Analysis helps in analyzing the achievement percentage of each and every sales person which helps the management to monitor to the lifecycle status of opportunities.

Amount Analysis

Sales opportunity Analysis helps in analyzing the sales team wise Target amount and achieved amount. Analyze the year-on-year, quarter-on-quarter and month-on-month Target and Achieved amount which helps management to keep track of sales.

Revenue won Analysis

The Grinding Loss Analytics helps to keep the track of total Input and output produce and while producing how much goods have been lost.

Win Analysis

Analyze the status of each and every opportunities and leads. Sales opportunity Analytics also helps in analyzing the opportunities won and loss count. Management can also analyze the data of sales person responsible for opportunities won and loss.

**OUR
PRICE**

SOA-Free Trial

\$0 / Monthly

SOA-Enterprise

\$3300 / Monthly

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